

BearCom Acquires Communications Group Red Deer, a Specialist in Providing the Latest Voice and Data Communication Solutions

Strategic acquisition expands BearCom’s operations in Western Canada



March 13, 2018: Dallas, TX — BearCom Group, Inc. (“BearCom”), North America’s largest and pre-eminent provider of wireless communications equipment and solutions for two-way radios, as well as other voice and data technologies, today announced the acquisition of Communications Group Red Deer Ltd in Red Deer, Alberta. This transaction extends BearCom’s presence in Western Canada, which began with the recent acquisition of Vector Communications in Grande Prairie, Alberta.



For more than 25 years, Communications Group Red Deer has led the wireless industry in Western Canada as a provider of communication solutions for voice and data. Communications Group Red Deer is a member of the RiiFT Wireless Group, an independent dealer network across Canada.

As an authorized dealer for Motorola Solutions and Kenwood, Communications Group Red Deer provides sales, rentals, and services for two-way radios, and is an authorized Garmin dealer for GPS navigation systems in Central Alberta. In addition, the company offers the latest TELUS cellular phones, as well as smart-phones, satellite phones, and data solutions.



“Welcoming Communications Group Red Deer to the BearCom family is a vital addition to our operations in Western Canada,” said Mark Kroh, Chief Executive Officer of BearCom. “The combination of Communications Group Red Deer’s technical expertise, customer service and depth of portfolio to meet any customer’s wireless communication needs, fits squarely with BearCom’s core competencies. Communications Group Red Deer perfectly complements our business model and customer-first strategy.”

Current customers of Communications Group Red Deer can count on seeing the same high levels of service and support, with a continued commitment to servicing our customers and keeping their wireless systems performing at optimal levels.

“We’re excited that BearCom Canada has broadened our presence in this region,” Kroh added. “Our team will continue building on our Motorola, Kenwood, and other partner relationships in order to achieve the many growth initiatives we have in place for Canada.”

Communications Group Red Deer Ltd was represented in this transaction by Allan Rosenhek. Terms were not announced.

Customers who need assistance with two-way radio Sales, Rentals, or Services are invited to call 1.800.891.0777. In the U.S., call 1.800.527.1670.

About BearCom

BearCom provides a broad line of high-performance wireless voice and data communications products, rentals, services, and complete mobility solutions. Founded in 1981, BearCom is North America's largest solutions provider and system integrator of push-to-talk wireless communications equipment, serving customers from more than 40 locations throughout the U.S. and Canada. BearCom, headquartered in the Dallas, Texas area, employs more than 600 people. BearCom has been designated as a Motorola Solutions Service Elite Specialist.

Visit: www.bearcom.com

About Communications Group Red Deer, Ltd.

Communications Group Red Deer operates in Red Deer, Alberta. With 70 full-time staff, the company is one of the largest communications shops in Western Canada. The company's experienced technicians and qualified installers have the capabilities to serve nearly any communications need. Communications Group Red Deer is guided by the core goal that: "Exemplary service is our company-wide mandate ... we don't just TALK service, we GUARANTEE it!"

Visit: www.commgroupp.com/rd